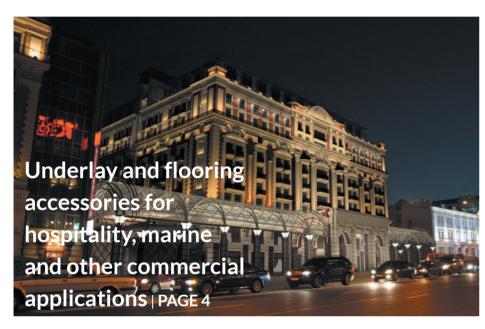
estillon NEWSPAPER

Domotex edition















What we did in 2019



Richard Bosveld and Thomas Schultz

Sustainable underlays

Estillon launches Finity underlay, made from 100% recycled PET bottles. In this way we contribute to a circular economy.



High-density underlays

With its Solidbase range, Estillon offers a collection of high-density underlays. Designed for PVC (-click), laminate and parquet.



Soundstop range

The Soundstop range; noise reducing PE foam underlays for parquet/laminate and PVC floors.



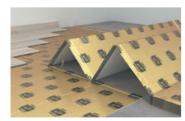
PU range

With the self-adhesive Wunderlays Souplesse Stick and Wunderlays Easystick, the Estillon PU underlay range is complete.



Black Uni range

The new Black Uni underlay carpet range is suitable for all types of floor coverings!



XPS range

Meet the XPS underlay, available in two versions. XPS Laminate 2,2 mm and the XPS LVT 1,5 mm with anti-slip layer.



In addition to offices in the Netherlands (Uden) and France (Plaisir), Estillon also has an office in Germany since the beginning of 2019: Estillon GmbH. Thomas Schultz will manage primarily the DACH region (Germany, Austria and Switzerland) from Hannover.

Due to this strategic decision, Estillon can serve a large part of Europe in the area of underlays and Roberts tools.



New website

The Estillon website has had a major upgrade. With a easy to use product searching system!



Instalation videos

Estillon introduced new installation video's on our youtube channel.



Production line

Estillon shoots a new video of the Floorfixx system underlays production line.



CSR

Estillon has obtained the CSR performance ladder level 3 certificate. Once again, a big step in Corporate Social Responsibility.



Brexit

Nobody knows when Brexit will take place, but when it happens, Estillon will be optimally prepared for it!



Trailer

The new Estillon trailer is driving around to deliver your underlays! Have you spotted it yet?





What can you expect in 2020



KOMBIfloor is a system floor for the renovation of poor base floors. KOMBIfloor insulates and stabilises and is easy to install thanks to its tongue and groove edges. KOMBIfloor is suitable for both household and project use. With dimensions of $120~\rm cm\,x\,60\,cm$, it's easily manageable.

- Renovation of poor base floors
- Provides maximum levelling of unevenness
- Immediately load-bearing after installation
- Extremely high level of noise dampening
- Maximum stability



SPANfloor is a system floor for the renovation of poor base floors. The floor insulates and stabilises and is easy to install thanks to its tongue and groove edges. SPANfloor is suitable for both household and project use. With dimensions of $120 \, \text{cm} \times 60 \, \text{cm}$, it's easily manageable.

- Renovation of poor base floors
- Levels out unevenness
- Immediately load-bearing after installation
- High level of noise dampening
- Maximum stability



When you're installing both flooring and an underlay, don't you want to use the right tool?

Estillon has carried the Roberts collection since 2006. A complete collection of flooring installation tools, tapes, aluminium profiles, Smoothedge carpet backing strips and glues. Roberts is now seen as a first-class brand for floor installation tools, glues and accessories. Most of the tools that are still used today were invented by Roberts.

The company behind the Roberts brand continues to produce innovations that meet the challenges facing today's installer: in 2020 an introduction of 44 new tools!







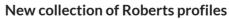


Best Base underlays celebrates its 20th birthday!

The Best Base range from Estillon is a collection of underlay carpets made from a 100% recycled mix of high-quality clean polyurethane foam.

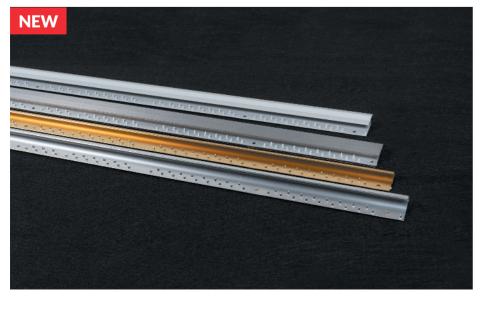
The most important information about Best Base at a glance:

- These carpet underlays are produced in the Netherlands in an environmentally friendly manner
- They are a mix of 100% recycled from high-quality, cleanly recycled polyurethane foam
- This lightweight PU foam guarantees a stable and sustainable installation
- Easily processed and has a very high impact recovery capability
- Strengthen the feeling of luxury and comfort



Estillon is proud to present you with the new range of Roberts aluminium profiles. This range is perfect for fitting your customers' floors with the right profiles, for all kinds of finishes and for all kinds of floorings, such as carpeting, laminate/parquet, linoleum and PVC. It includes a selection of profiles that can bridge differences in height, cover joints, finish edges or serve as mounting profiles.

Estillon offers 11 different profiles in 5 different colors. Mat gold, mat silver, bright gold, bright silver and brushed nickel.





Hospitality

Underlay and flooring accessories for hospitality, marine and other commercial applications

As a world leader in flooring solutions, Estillon has been providing underlays for laminate, linoleum, PVC, vinyl, and carpet since 1965. In this time we have supplied carpet underlays for hotel groups such as the Marriott, the Steigenberger, and the Hilton, in locations stretching from Moscow to Seville. For Estillon, excellent service, quality, innovation and reliability are top priorities.

Estillon has just the right underlay for any hotel. We truly value our collaboration with manufacturers of carpets, laminate floorings, PVC floorings and adhesives. This interaction is expressed in the sharing of product expertise and the testing of product combinations. The extensive product knowledge and specialist skills of Estillon employees enable us to provide professional advice. Effectively organized logistics means that your orders will be delivered on time.

Estillon includes carpet underlays with an IMO certification in its product line for use in ships. These certified products are recognisable by the

CE approval mark in the shape of a wheel. According to IMO, Estillon

products have outstanding fire-resistant properties and the quality of the



Underlay for carpet

- Longer effective life of the carpet
- Carpet wears less quickly
- Contributes greatly to comfort and luxury



Underlay for LVT

- No drying/waiting time
- Maximum stability
- Sound reduction
- Floating system



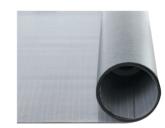
Quantum of the Seas & Anthem of the Seas, Royal Carribean International Fenixbase 6 mm

production process is guaranteed.

Marine



Steigenberger Kurhaus Hotel Scheveningen, The Netherlands Egalsoft FR 6 mm



Underlay for laminate flooring

- Acoustical improvement
- Suitable for floor heating
- High compressive strength



Non-skid rug pads

- Levels out small irregularities
- Light weight and easy to install
- Extends the lifetime of the rug



In order to realize the high level of acoustic comfort, Estillon has a number of underlays with the Quietroom® label certifcate. This way you are guaranteed of a "quiet" hotel floor!



What's the Quietroom® label concept?

Find out at www.estillon.com/en/quietroom

About Estillon

- Over 50 years of experience
- An extensive selection of flooring systems, carpet underlays and tools
- Well-known brands such as Egalsoft, Best Base, Floorfixx and Roberts
- Specialised expertise, professional service and innovative products
- Supplies wholesalers, hotel chains, casinos, theatres, cruise ships, offices
- The products are successfully distributed by sales partners and agencies throughout the world
- Estillon is official partner of Quiet room® label for hotels



FUNDAMENTAL FOR FLOORS

Estillon B.V.

Linie 25, 5405 AR Uden P.O. Box 119, 5400 AC Uden D-30519 Hannover The Netherlands

T +31 (0)24 648 53 48 **F** +31 (0)24 648 53 49 **E** info@estillon.nl

I www.estillon.com

Estillon GmbH

Hildesheimer Straße 265-267 Germany

T +49 (0)511 8759 2870 **F** +49 (0)511 8759 100 **E** info@estillon.de I www.estillon.de

Estillon S.A.R.L. 64 Rue Claude Chappe

78370 Plaisir France

T +33 (0)1 30 54 23 46 **F** +33 (0)1 30 54 06 29 E info@estillon.fr I www.estillon.fr

